

Muhammad Sohail



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Objective

To utilize my abilities and potential in the field of education and Research.

Education

PHD | *In Progress* | QURTUBA UNIVERSITY OF INFORMATION & TECHNOLOGY, PESHAWAR

- Major: Finance

MBA | 2013 | INTERNATIONAL ISLAMIC UNIVERSITY, ISLAMABAD

- Major: Finance
- CGPA: 3.80 / 4.00

BBA (HONS) | 2011 | THE UNIVERSITY OF AGRICULTURE, PESHAWAR

- Major: Finance
- CGPA: 3.63 / 4.00

FSC | 2005 | BISE MARDAN

- Major: Pre-Medical
- Grade: A

MATRIC | 2003 | BISE MARDAN

- Major: Science
- Grade: A

Experience

LECTURER | UNIVERSITY OF SWAT | SEPTEMBER, 2014 TILL DATE

- Deliver lectures on subjects related to Management and Business Studies to Bachelors and Masters level students.

Additional Responsibilities

PROGRAM COORDINATOR BBA (HONS) | UNIVERSITY OF SWAT | FEBRUARY, 2015 TILL DATE

- As an academic Coordinator, I am responsible for strategic planning / implementation of strategies for BBA (Hons) at department level, Liaison with Visiting faculty, Students affairs, Maintaining the Student records & Curriculum implementation/monitoring.

RESEARCH SUPERVISOR | UNIVERSITY OF SWAT | SEPTEMBER, 2014 TILL DATE

Provide guidance & supervising of MBA/BBA (Hons) students.

Research Publication

- **Sohail, M.**, Bilal, H., Rukh, L., & Fatima, S. (2018). Determinants of Under Pricing of Initial Public Offerings and its Long Run Performance in Pakistan. *Pakistan Journal of Social Sciences (PJSS)*, 38(2).
- Bilal, H., Mateen, A., Sohail, M. (2017). The Role of Engagement in Relationship to Organization Citizenship Behavior in Pakistan: *Journal of Managerial Sciences*, Vol.11 (4), 110-120.

Seminars/ Workshops/ Certificate

- Participated in a six days cascading workshop from 13 to 18th of October 2014 at university of Swat.
- Participated three days second international conference” conservation of medicinal and aromatic plants for improving the livelihood of mountain communities through industrial linkages” from September 3 to September 5 2018.
- Participated in one day workshop on “Anti Plagiarism and use of turnitin” on 11th April, 2018 at University of Swat.
- Participated in one day training on “First AID and Emergency Safety Training” on 12th April 2018, University of Swat.
- Workshop on Successful Completion of three Days Training on “ Research Methodology” Quality Enhancement Cell, University of Swat, Held on April 1, 2018
- Certificate for Contribution a in a Two Days Training workshop on Quantitative Data Analysis Using SPSS, AMOS and EVIEWS, Organized by Department of Management Studies, University of Malakand, on 01-02 November 2017.
- Certificate on Successful Completion of Two Days Training on SPSS and STATA Software at University of Swat, Dated May 23-24, 2017.
- Certificate of Participation on “Self-Assessment Report Writing”. Quality Enhancement Cell, University of Swat, Held on March 9, 2017.
- Certificate of Participation on “Quality Assurance through Promoting Anti-Plagiarism Culture”. Quality Enhancement Cell, University of Swat, Held on January 5, 2017

Memberships

- Departmental Semester Committee, Center for Management & Commerce, University of Swat.
- Secretary to Board of studies at Center for Management & Commerce, University of Swat.
- Admission Committee for BBA (Hons), Center for Management & Commerce, University of Swat.
- Thesis review committee of MBA, Center for Management & Commerce, University of Swat.
- Self Assessment report team.

Skills

COMPUTER

- MS Word, MS Excel, MS power point & Internet, SPSS, Stata & Eviews.

LANGUAGE PROFICIENCY

Fluent in English and Urdu.

Reference

Will be available upon request.